Thank you for joining Renesas Electronics’ earnings briefing for the second quarter of the fiscal year ended September 30, 2013.
Today I will explain the financial results of the second quarter of the fiscal year ended September 30, 2013 and the forecasts of the third quarter.
Slide 3 shows our executive summary.

The first item is the financial results.

Semiconductor sales were 207.7 B yen, an increase by 9.6\% QoQ, mainly due to a seasonal sales peak that recur in Q2 from year to year.

We secured operating profit by three quarters in a row with 10.9 B yen operating income, an increase by 1.1 B yen QoQ, mainly due to the effects of structural reform measures.

The second item is the financial forecasts for the second quarter.

Semiconductor sales are expected to be 190 B yen, a decrease by 8.5\% QoQ.

Despite the decreased profit from sales decline, Renesas expects to achieve operating profit in the amount of 16 B yen, an increase by 5.1 B yen QoQ, mainly due to the effects of structural reform measures.

We expect to achieve quarterly net profit of 24 B yen mainly due to increased operating profit and recording of special income from gain on transfer of mobile business.
Now let us explain on financial results for the second quarter of the fiscal year ended March 31, 2014 in detail.
Slide 5 shows the summary of the financial results of the second quarter.

Semiconductor sales were 207.7 B yen, an increase by 9.6% QoQ, mainly attributable to a seasonal sales peak that recurs in Q2 from year to year.

Operating income was 10.9 B yen, 1.1 B yen higher QoQ, mainly due to increased profit from a sales increase.
This slide shows the trend of quarterly financial results.

Semiconductor sales increased by 9.6% QoQ and 1.2% YoY.

We secured operating profit by three quarters in a row, mainly attributable to structural reform measures implemented in the past.
This slide shows the breakdown of semiconductor sales by product categories.

Sales of MCU, A&P and SoC all increased QoQ.
This slide shows the breakdown of semiconductor sales by product categories and application segments.

Sales of automotive MCU remained strong mainly in Japan for Japanese manufacturers. Sales of general-purpose MCU increased QoQ, due to steady movements of the consumer electronics from the increase in demand for air conditioners during a heat wave, and the industrial equipment from the increase in capital investment mainly in Japan and U.S.

Sales of both power devices and analog ICs for automotive stayed solid. Sales of display driver IC showed a sharp increase driven by strong demand of mid/small sized display driver ICs.

Sales of automotive SoCs continued to increase due to solid sales of Japanese car navigation makers supported by solid car sales in Japan. Also sales of SoCs for PC and PC peripherals increased with strong demand for business-use equipment (printers and multi-function printers, etc.) in the emerging countries and some of the consumer electronics.
This slide shows the trends in net sales and GP ratio.

Despite the slight decline in sales, GP showed a sign of improvement mainly attributable to effects of fixed-cost reduction measure.

Especially during first half of this fiscal year, GP ratio improved drastically. The upward momentum began at the second half when the effect of the fixed-cost reduction resulting from the early retirement program implemented last year. Weakened yen also contributed to the improvement of GP ratio.
This slide shows the operating income in QoQ comparison.

Despite the increase in manufacturing cost from reduced inventory, operating profit of 10.9 B yen was achieved, a 1.1 B yen improvement QoQ, mainly due to increased profit from increase in sales.
This slide shows the operating income of the second quarter in comparison with forecasts as of August 2.

Operating income is expected to improve by 6.7 B yen from the previous forecast, mainly due to improved profit from increase in sales, decrease in manufacturing cost, and reduction of end-of-period cost.
This slide shows the operation income and loss of the first half in YoY comparison.

Our profitability is steadily improving through fixed-cost reduction from structural reforms.
This slide shows the net loss of the second quarter with a breakdown from the operating income.

The net loss of the second quarter was 8.8 B yen, mainly due to recording of special loss from implementation of early retirement program and business and manufacturing-related structural reforms.
This slide shows the special loss of the second quarter in comparison with forecasts as of August 2.

Special loss in the second quarter was 11.2 B yen, improved by 20.8 B yen from the August 2 forecast, mainly due to lower-than-estimated early retirement cost and special income from gain on transfer of mobile business, etc.
This slide shows the balance sheets.

Our balance sheets showed significant improvement due to completion of the payment for the issue of new shares through third-party allotment in the amount of 150 B yen.
Next slide shows the cash flows.

Free cash flows secured positive from operating activities by three quarters in a row despite cost of the early retirement program implemented in October 2012 was charged to the earnings in Q2.

We expect additional cost of the early retirement program implemented in September 2013 to be charged to the earnings in Q3. We will continue to promote structural reform measures to enable free cash flow to remain positive.
Next, we will explain the third quarter financial forecasts.
This slide shows the summary of consolidated financial forecasts for the third quarter.

Semiconductor sales is expected to be 190 B yen, a decrease by 8.5% QoQ in line with the seasonal cycle that has a peak in second quarter.

Despite the decrease in profit from sales decline, we aim to post 16 B yen operating profit, a 5.1 B yen increase QoQ, mainly from the effects of structural reforms.

We expect to achieve quarterly net profit of 24 B yen is expected to achieve quarterly mainly due to increased operating profit and recording of special income from gain on transfer of mobile business.
This slide shows the sales forecast by product categories.

We expect overall automotive products to show steady growth.

Also we expect mid/small sized display driver ICs to continue to stay solid.

While sales of other general-purpose semiconductors overall are expected to decrease due to seasonal sales peak that recur in Q2 from year to year, sales of general-purpose MCU are expected to decline but only to a small extent.
This slide shows operating income forecasts in QoQ Comparison.

Despite the decrease in profit due to lower sales, we still expect to achieve operating profit of 16 B yen, 5.1 B yen higher QoQ, with the effects of structural reform measures.
The last slide shows the operating income and net loss in the third quarter.

We expect to achieve quarterly net profit of 24 B yen mainly due to recording of special income from gain on transfer of mobile business.
Thank you very much for your continued support of Renesas Electronics. This concluded our presentation today.