# Conclusion of Merger Agreement to Establish Renesas Electronics Corporation

December 15, 2009

NEC Electronics Corporation President & CEO Junshi Yamaguchi

Renesas Technology Corp. Representative Director, President Yasushi Akao

### I. Overview of Merger Agreement

NEC Electronics Corporation President & CEO Junshi Yamaguchi

#### Name and Corporate Logo of the Integrated Company

Renesas Technology Corp.

**NEC Electronics Corporation** 



Renesas Technology Corp.



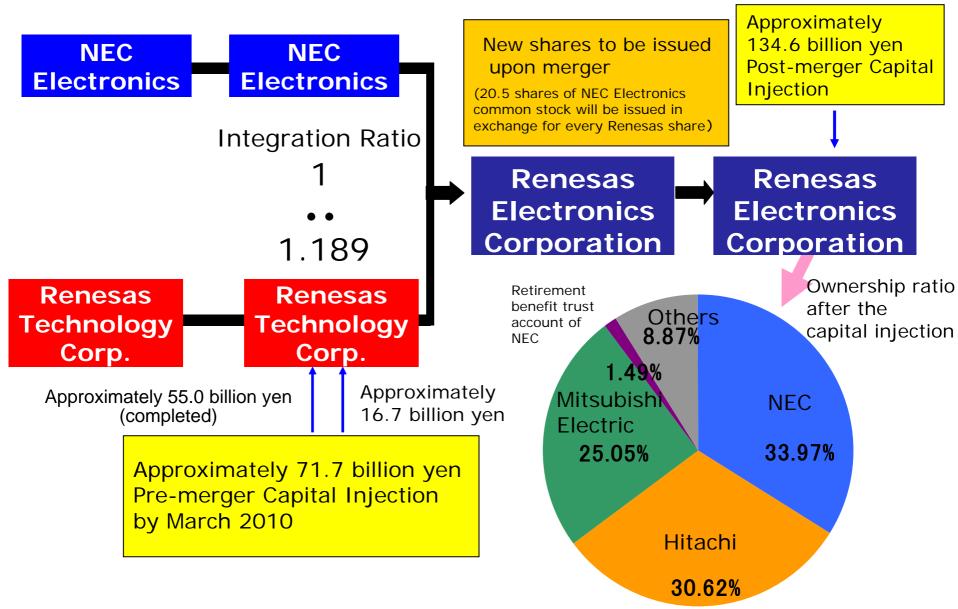


Renesas Electronics Corporation



**Renesas Electronics Corporation** 

#### Pre/Post-Merger Capital Injection and Ownership Ratio of Renesas Electronics Corporation



#### Share Allocation Ratio in accordance with the Merger

NEC Electronics will issue 20.5 shares of its common stock in exchange for every Renesas common share

|  |                        | Number of<br>Shares |  |
|--|------------------------|---------------------|--|
| Total number of shares issued at NEC Electronics                                       |                        | 123,500,000         | A  |
| Total number of shares to be issued upon merger  |                        | 146,841,500         | B=A x (.189 (Integration Ratio)            |
|  | to Hitachi             | 80,762,825          | B x 55% (Ownership Ratio)                  |
|  | to Mitsubishi Electric | 66,078,675          | B x 45% (Ownership Ratio)                  |
| Total number of Renesas shares at the previous day of the effective date of the merger |                        | 7,163,000           | C (after the Pre-merger capital injection) |
| Share allocation ratio   |                        | 20.5                | B/C  |

## Outline of the Third-Party Allotment of New Shares after Merger

This capital injection plan (which will be implemented at 917 yen/share) will become effective following the adoption of the resolutions at NEC Electronics' (the surviving company) Extraordinary General Meeting of Shareholders

Total number of shares issued at NEC Electronics 123,500,000

Number of new shares to be issued 146,841,500 (slide 5)

Total number of shares issued after the Merger (before the Post-merger Capital Injection) 270,341,500 (A)

Post-merger Hitachi 46,962,923 capital injection Mitsubishi Electric 38,424,210

Total number of shares 146,782,990 (B)

Total number of shares issued after the Post-merger Capital Injection

417,124,490 (A) + (B)

Dilution from the third-party allotment of new shares (B

(B)/(A): 54.3 %

#### **Schedule of Business Integration**

Dec 15

Signing of Merger Agreement
 (Originally scheduled for mid-January)

Determination of accounting acquirer and accounting principle

Early Feb (planned)

Calling of Extraordinary General Meeting of Shareholders at both NEC Electronics and Renesas

Feb 24 (planned)

- Extraordinary General meeting of Shareholders at both NEC Electronics and Renesas for approval of merger
  - •Appoint new executives, resolution of the Post-merger Capital Injection at NEC Electronics' extraordinary Shareholders' meeting

(Subject to Approval from the Concerned Authorities of Antitrust Law)

Apr 1 (planned)

Effective Date of Merger Launch of the Integrated Company

# Administrative Organization of the Integrated Company

(President & CEO of NEC Electronics\*)

(Representative Director, President of Renesas \*)

(Board Director and General Manager of Human

(Representative Executive Officer,

Outside Director of Renesas\*)

Note: Asterisks (\*) indicate position currently held. The Members of the Board who are not currently NEC Electronics' Members of the Board will officially be 

Directors will officially be appointed following the adoption of the resolution at the Board of Directors meeting to be held on April 1, 2010.

NEC and Outside Director of NEC\*)

Resources & General Affairs Division of Renesas\*)

(Executive Officer, Director of Mitsubishi Electric,

Senior Vice President and Executive Officer of Hitachi\*)

(Senior Vice President and Member of the Board of NEC\*)

(Plan to appoint an expert director from the high-tech field)

(General Manager, Merger Preparation Office of Renesas\*)

(Executive Vice President and Member of the Board of NEC Electronics\*)

(Executive Vice President and Member of the Board of NEC Electronics\*)

(General Manager, Corporate Strategy and Business Development of

| ~Members of the Board~   |  |  |  |  |
|--|--|--|--|--|
| The list below indicates the 11 persons who will be appointed to the Members of the Board of |  |  |  |  |
| the Integrated Company following the approval from NEC Flectronics, (the surviving company)  |  |  |  |  |

| ~Members of the Board~   |  |  |  |  |
|--|--|--|--|--|
|  |  |  |  |  |
| The list below indicates the 11 persons who will be appointed to the Members of the Board of |  |  |  |  |
| the Integrated Company following the approval from NEC Electronics' (the surviving company)  |  |  |  |  |

Extraordinary General meeting of Shareholders.

Junshi Yamaguchi

Yasushi Akao

Kazuaki Ogura

Masaki Kato

Yoichi Yano

Shozo Iwakuma

**Nobuhiro Endo** 

Toyoaki Nakamura

Noritomo Hashimoto

Hajime Matsukura

To be determined

Representative

Representative

Director, Chairman

Director, President

Member of the Board

Member of the Board

Member of the Board

Member of the Board

**Outside Director** 

**Outside Director** 

**Outside Director** 

**Outside Director** 

**Outside Director** 

| ~ Members of the Board ~   |  |  |  |  |  |
|--|--|--|--|--|--|
|  |  |  |  |  |  |
| The list below indicates the 11 persons who will be appointed to the Members of the Board of |  |  |  |  |  |
| the Integrated Company following the approval from NEC Electronics' (the surviving company)  |  |  |  |  |  |

# Administrative Organization of the Integrated Company ~ Corporate Auditors ~

The list below indicates the 4 persons who will be appointed to the Corporate Auditors of the Integrated Company following the approval from NEC Electronics' (the surviving company) Extraordinary General meeting of Shareholders.

| Corporate Auditor<br>(full-time/inside)  | Keiji Suzuki     | (Corporate Auditor of NEC Electronics*)   |
|--|------------------|---|
| Corporate Auditor<br>(full-time/outside) | Hiroki Kawamura  | (Corporate Auditor of NEC Electronics*)   |
| Corporate Auditor<br>(part-time/outside) | Yasuyuki Shibata | (Corporate Auditor of NEC Electronics*)   |
| New Corporate Au                         | uditor           |   |
| Corporate Auditor<br>(full-time/inside)  | Junichiro Nishi  | (Board Director, Executive General<br>Manager of Business Support Unit of<br>Renesas Design Corp. and Executive<br>Manager of Finance & Accounting Controls<br>Div.of Renesas*) |

Note: Asterisks (\*) indicate position currently held.

# II. Business Management Policy of the Integrated Company

Renesas Technology Corp. Representative Director, President Yasushi Akao

#### **Business Management Policy and Targets**

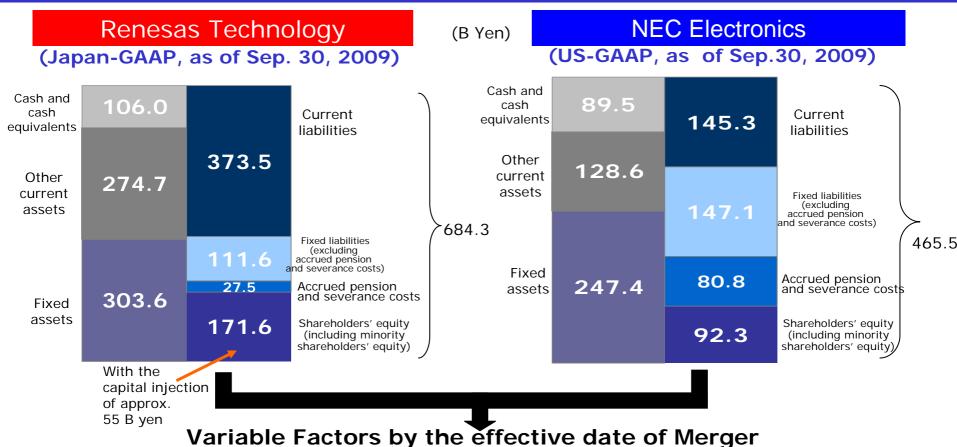
#### **Business Management Policy**

- Rapidly promote operational efficiencies through realization of synergies from the business integration
- Expand foreign business with streamlined resources
- Aim to expand sales and profits by growing global businesses.

#### **Business Targets**

- Start operation with healthy balance sheet
- Achieve operating profit within the first fiscal year
- Aim to attain net profit in the second fiscal year through successful implementations of structural reforms at an early stage of the merger
- Target two-digit operating profit ratio (compared with net sales) in the medium-term

#### **Balance Sheet of the Integrated Company**

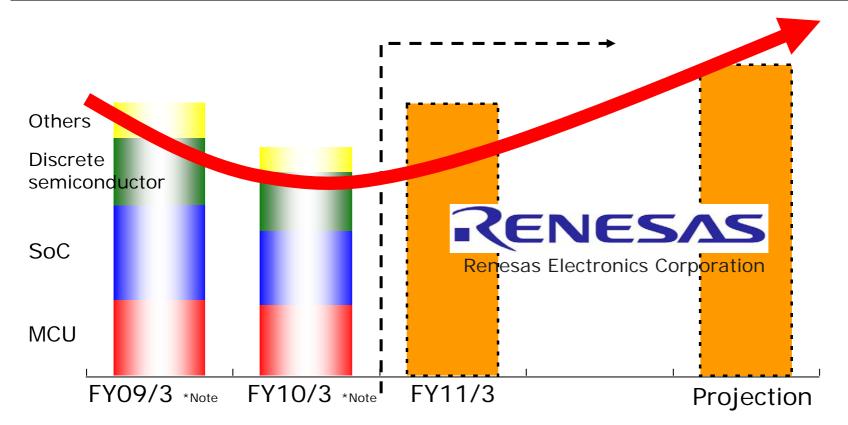


- variable ractors by the chective date of weiger
- ◆ Additional capital injection as much as 16.7 billion yen to Renesas (in FY10/3)
- **♦** Financial outcome of the two companies in 2H FY10/3
- An alignment of GAAP and accounting policy among the two companies
- ◆ The post-merger capital injection as much as approx. 134.6 billion yen on the effective date of the merger

The integrated company will start with healthy B/S

#### Sales by Platform at the Integrated Company

- ➤ Provide 3 product groups, MCU, SoC and discrete semiconductor (analog & power device) as the key businesses of the Integrated company
- ➤ Promote steady growth in sales by providing MCUs, SoCs and discrete semiconductors as kit solutions



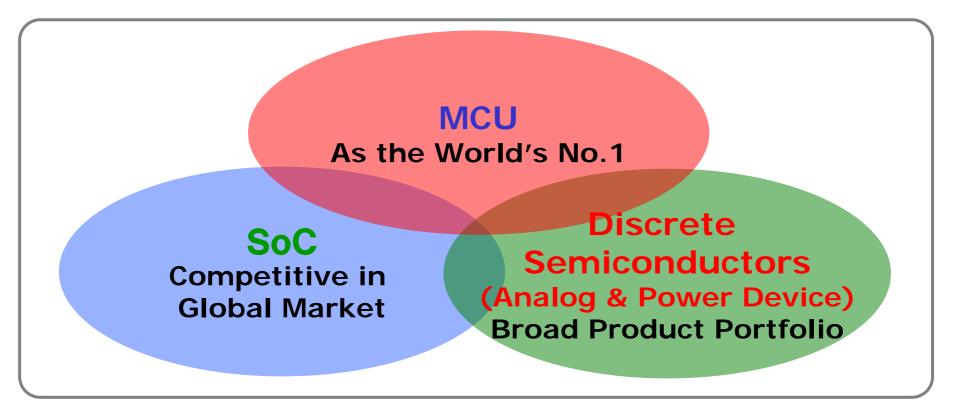
<sup>\*</sup>Note: Amounts shown above represent the sum of each sales at NEC Electronics and Renesas.

#### Provide Three Enhanced Product Gr. for W/W Customers

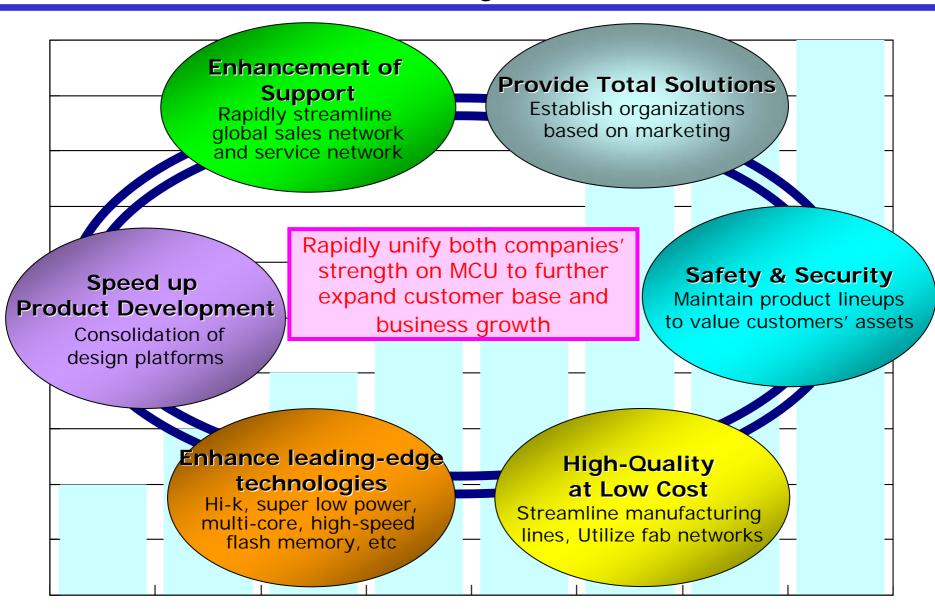
Increase W/W Customer Satisfaction



Provide System Solutions with MCU as the Core Product



#### **Enhancement Policy for MCU Business**



#### Strong Product Lineups through Synergy with Core MCU

#### SoC

Enhance sales and efficiency through convergence of marketing and technology development on SoC and high-end MCU

Provide rich lineup of kit solutions between SoC and Discrete semiconductors



Utilize the Synergy

Discrete
Semiconductor
(Analog & Power Device)

Expand discrete semiconductors to sales channels widened by MCU and MCU-embedded devices

# World's top MCU of Renesas Electronics

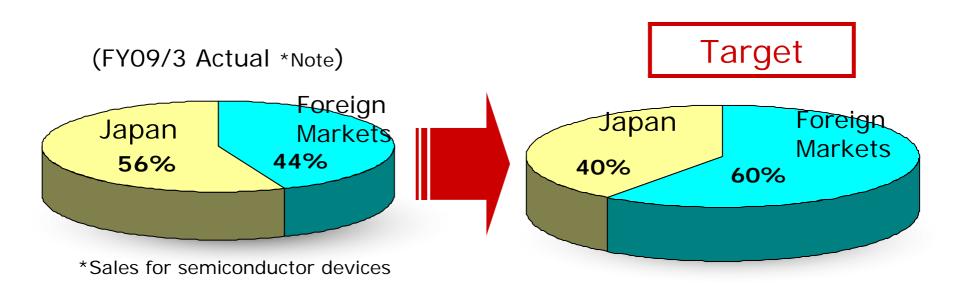
Upgrade presence and corporate image as the No.1 company

Utilize broad channels to access customers W/W

Sustain Profitability and Stability on MCU business with long-lasting products

#### **Attain Growth in the Global Market**

- Expand foreign sales in green applications
  - **Smart Grid:** MCUs for electricity meters, RF semiconductors
  - Low-power home electronics: MCUs for inverter control, LED driver
  - **Green cars:** MCUs for motor/power supply control, Optical devices
- Enhance marketing and product development for emerging markets
  - Strengthen local marketing and product planning for the customers around the world
  - Expand low-cost products for BRICs, etc



<sup>\*</sup>Note: Amounts shown above represent the sum of each sales at NEC Electronics and Renesas.

#### Realization of New Policies within the first 100 days

- ✓ Paramount project to be completed in the first 100 days
- ✓ Assign task force to screen out businesses in focused areas
- ✓ Aggressively implement structural reforms by the top-down management

Reduce fixed cost

New policies



- Improve development efficiency by standardizing design/development platforms, and concentrate resources on focused applications and products
- Enhance fab utilization rates and suppress CAPEX by efficient usage of both companies' production lines
- Reduce cost by efficient procurement and increased outsourcing
- Streamline sales operations and strengthen marketing and customer support locally to expand foreign sales
- Cut cost through consolidation of infrastructures including logistics and IT systems

#### Aims of the New Company

**Create Globally Competitive Products** 

**Attain Growth in the Global Market** 

Continuously Promote Structural Reforms

Enhance Corporate Value Through Customer Value Creation



#### **Cautionary Statements**

The statements in this presentation with respect to the plans, strategies and forecasts of NEC Electronics and Renesas Technology (collectively "we") are forward-looking statements involving risks and uncertainties. We caution you in advance that actual results could differ materially from such forward-looking statements due to several factors. The important factors that could cause actual results to differ materially from such statements include, but are not limited to: general economic conditions in our markets, which are primarily Japan, North America, Asia and Europe; demand for, and competitive pricing pressure on, our products and services in the marketplace; our ability to continue to win acceptance of its products and services in these highly competitive markets; and movements in currency exchange rates, particularly the rate between the yen and the U.S. dollar. Among other factors, a worsening of the world economy; a worsening of financial conditions in the world markets, and a deterioration in the domestic and overseas stock markets, would cause actual results to differ from the projected results forecast.