## FY17/12 Q2 PRESENTATION

RENESAS ELECTRONICS CORPORATION JULY 28, 2017

# GROWTH AND EARNINGS TARGETS TO MAXIMIZE SHAREHOLDER VALUE 

Long-Term Financial Targets*1
Top-line growth
$2 \times$ SAM $^{*}$ Growth Rate

Margin Improvements
ст ${ }^{3}: 44 \%$; $\rightarrow$ 50\%
om ${ }^{4}: 12 \%$;- $\rightarrow$ over $20 \%$

Clear Path for Gross Margin Expansion
$\underset{\text { (Including cost reduction) }}{\text { Top-line Growth }}$
Better Product Mix
Intersil Integration

## Further Acquisitions

## CLEAR PATH TO GROSS MARGIN IMPROVEMENT



## COMBINATION OF ORGANIC AND INORGANIC GROWTH



## NON-GAAP BASIS INFORMATION

The figures in this section are mainly based on Non-GAAP (Generally Accepted Accounting Principles) stated on a financial reporting basis and are provided as additional information.

The Group Implemented a change in fiscal term starting from FY16/12 in which the fiscal year-end changed from March 31 to December 31. In this presentation, FY17/12 Q2 (Apr-Jun 2017) results are compared with FY16/12 Q1 (Apr-Jun 2016) as an YoY comparison.

The Group reports its consolidated forecast on a quarterly basis (cumulative quarter total) as a substitute for a yearly forecast.

## FY17/12 Q2 FINANCIAL SNAPSHOT (non-gaAp basIs")

| (B yen) | CY16 |  | CY17 (FY17/12) |  |  |  |  |  | 1H Actual | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Apr-Jun | $\begin{gathered} \text { 1H } \\ \text { (Jan-Jun) } \end{gathered}$ | Jan-Mar (Q1) | Apr-Jun (Q2) Forecast | Apr-Jun (Q2) Actual | YoY | QoQ | Change from May 12 FCT |  |  |
| Net Sales | 152.0 | 319.8 | 177.6 | 192.1 | 198.1 | +30.4\% | +11.5\% | +3.2\% | 375.8 | +17.5\% |
| Semi Sales | 147.5 | 310.7 | 172.6 | 188.7 | 194.3 | +31.7\% | +12.6\% | +3.0\% | 366.9 | +18.1\% |
| Gross Margin | 44.3\% | 43.1\% | 45.5\% | 43.9\% | 45.7\% | +1.4pts | +0.2pts | +1.8pts | 45.6\% | +2.4pts |
| Operating Income (Margin) | $\begin{array}{r} 20.9 \\ (13.7 \%) \end{array}$ | $\begin{array}{r} 38.7 \\ (12.1 \%) \end{array}$ | $\begin{array}{r} 29.1 \\ (16.4 \%) \end{array}$ | $\begin{array}{r} 22.5 \\ (11.7 \%) \end{array}$ | $\begin{array}{r} 29.0 \\ (14.6 \%) \end{array}$ | $\begin{array}{r} +8.2 \\ (+0.9 \mathrm{pts}) \end{array}$ | $\begin{array}{r} -0.1 \\ (-1.7 \mathrm{pts}) \end{array}$ | $\begin{array}{r} +6.5 \\ (+2.9 \mathrm{pts}) \end{array}$ | $\begin{array}{r} 58.1 \\ (15.5 \%) \end{array}$ | $\begin{array}{r} +19.4 \\ (+3.4 \mathrm{pts}) \end{array}$ |
| Net Income Attributable to Shareholders of Parent Company | 12.3 | 24.7 | 23.6 | 29.5 | 37.3 | +25.0 | +13.7 | +7.8 | 60.9 | +36.2 |
| EBITDA*2 | 35.4 | 68.7 | 46.2 | 40.4 | 47.3 | +11.9 | +1.1 | +6.9 | 93.5 | +24.8 |
| 1 US\$= | 111 yen | 115 yen | 114 yen | 108 yen | 111 yen |  | $\begin{array}{r} 3 \text { yen } \\ \text { appreciation } \\ \hline \end{array}$ | 3 yen depreciation | 112 yen | $\begin{array}{r} 2 \text { yen } \\ \text { appreciation } \end{array}$ |
| 1 Euro= | 124 yen | 127 yen | 121 yen | 115 yen | 122 yen | $\begin{array}{r} 2 \text { yen } \\ \text { appreciation } \\ \hline \end{array}$ | $\begin{array}{r} 1 \text { yen } \\ \text { depreciation } \\ \hline \end{array}$ | $\begin{array}{r} 7 \text { yen } \\ \text { depreciation } \end{array}$ | 122 yen | $\begin{array}{r} 5 \text { yen } \\ \text { appreciation } \end{array}$ |

[^0]
## FY17/12 Q2 SEMICONDUCTOR SALES

## YoY + 46.8 B yen (+31.7\%)



## QUARTERLY SEMICONDUCTOR SALES TRENDS



[^1]
## GROSS MARGIN, OPERATING MARGIN AND OPEX TRAJECTORY (NON-GAAP BASIS ${ }^{* 1}$ )


*1 Non-GAAP Basis: Results excluding non-recurring and certain other items. Non-GAAP basis excludes the impact of sales and profit/loss of Renesas SP Drivers, impact of profit/loss of LTE modem business and profit/loss from inventory buildup until the end of FY2016 ended December 2016. Starting from FY2017 ending December 2017, Non-GAAP definition was revised to exclude amortization of goodwill, amortization of purchased intangible assets, costs related to the Intersil acquisition, stock-based compensation cost and costs related to the offering. (Reference: The impact of inventory buildup in FY2017 Q2 was 0 yen in operating income.)

## FY17/12 Q2 OPERATING INCOME

## QoQ -0.1 B yen

Increase in R\&D,SG\&A
(excluding amortization of (Byen) goodwill)


## FY17/12 Q2 OPERATING INCOME



## FY17/12 Q2 OPERATING INCOME

## vs FCT +6.5 B yen



## FY17/12 1H OPERATING INCOME



## FY17/12 Q3 FINANCIAL FORECASTS (Non-GAAP basis¹)

| (B yen) | CY16 |  | CY17 (FY17/12) |  |  |  | 9 months <br> Forecast (Jan-Sep) | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July-Sep | 9 months (Jan-Sep) | Q2 <br> (Apr-Jun) | Q3 Forecast (July-Sep) | YoY | QoQ |  |  |
| Net Sales | 152.6 | 472.4 | 198.1 | 195.2 | +27.9\% | -1.5\% | 571.0 | +20.9\% |
| Semiconductor Sales | 148.3 | 459.0 | 194.3 | 191.9 | +29.4\% | -1.2\% | 558.8 | +21.7\% |
| Gross Margin | 42.5\% | 42.9\% | 45.7\% | 45.5\% | +2.9pts | -0.2pts | 45.6\% | +2.6pts |
| Operating Income (Margin) | $\begin{array}{r} 16.6 \\ (10.8 \%) \end{array}$ | $\begin{array}{r} 55.2 \\ (11.7 \%) \end{array}$ | $\begin{array}{r} 29.0 \\ (14.6 \%) \end{array}$ | $\begin{array}{r} 30.5 \\ (15.6 \%) \end{array}$ | $\begin{array}{r} +14.0 \\ (+4.8 p t s) \end{array}$ | $\begin{array}{r} +1.5 \\ (+1.0 p t s) \end{array}$ | $\begin{array}{r} 88.6 \\ (15.5 \%) \end{array}$ | $\begin{array}{r} +33.4 \\ (+3.8 p t s) \end{array}$ |
| Net Income Attributable to Shareholders of Parent Company | 11.4 | 36.1 | 37.3 | 25.6 | +14.2 | -11.7 | 86.5 | +50.4 |
| EBITDA*2 | 31.5 | 100.2 | 47.3 | 49.5 | +18.0 | +2.2 | 143.0 | +42.8 |
| 1 US\$= | 104 yen | 111 yen | 111 yen | 110 yen | 6 yen depreciation | 1 yen appreciation | 112 yen | 1 yen depreciation |
| 1 Euro= | 116 yen | 123 yen | 122 yen | 125 yen | 9 yen depreciation | 3 yen depreciation | 123 yen |  |

*1 Non-GAAP Basis: Results excluding non-recurring and certain other items. Non-GAAP basis excludes the impact of sales and profit/loss of Renesas SP Drivers, impact of profit/loss of LTE modem business and profit/loss from inventory buildup until the end of FY2016 ended December 2016. Starting from FY2017 ending December 2017, Non-GAAP definition was revised to exclude amortization of goodwill, amortization of purchased intangible assets, costs related to the Intersil acquisition, stock-based compensation cost and costs related to the offering. (Reference: The impact of inventory buildup in FY2017 Q3 is expected to be 0 yen in operating income.) *2 EBITDA: Operating income + Depreciation and amortization + Amortization of long-term prepaid expenses

## FY17/12 Q3 OPERATING INCOME FORECAST

## QoQ + 1.5 B yen



## FY17/12 Q3 OPERATING INCOME FORECAST



## GAAP BASIS INFORMATION

The figures in this section are mainly based on GAAP (Generally Accepted
Accounting Principles) stated on a financial reporting basis and are
provided as additional information.

## FORMER GAAP/NON-GAAP RECONCILIATION (UNTIL FY16/12)

| (B Yen) | FY15/3 |  |  |  | FY16/3 |  |  |  | FY16/12 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 |
| Semiconductor Sales (GAAP) (1) | 201.2 | 199.6 | 177.4 | 175.1 | 174.5 | 177.0 | 160.9 | 163.2 | 147.5 | 148.3 | 161.4 |
| Renesas SP Drivers ${ }^{+1}{ }^{(2)}$ | -17.6 | -21.0 | - | - | - | - | - | - | - | - | - |
| Semiconductor Sales (Non-GAAP ${ }^{+2}$ ) (1)+(2) | 183.6 | 178.6 | 177.4 | 175.1 | 174.5 | 177.0 | 160.9 | 163.2 | 147.5 | 148.3 | 161.4 |
| Gross Profit (GAAP) (1) | 80.5 | 81.6 | 78.6 | 78.1 | 79.8 | 85.5 | 71.8 | 68.5 | 65.1 | 62.9 | 74.7 |
| Renesas SP Drivers (2) | -6.0 | -6.4 | - | - | - | - | - | - | - | - | - |
| Inventory Buildup ${ }^{\text {3 }}$ (3) | -2.6 | -1.7 | -1.7 | -1.4 | -0.4 | -2.3 | -2.3 | +2.1 | +2.3 | +2.0 | +1.2 |
| Gross Profit (Non-GAAP) (1)+(2)+(3) | 71.9 | 73.5 | 76.9 | 76.7 | 79.4 | 83.2 | 69.5 | 70.6 | 67.4 | 64.9 | 75.9 |
| Operating Income (GAAP) (1) | 27.0 | 23.5 | 29.5 | 24.4 | 32.4 | 30.7 | 25.0 | 15.7 | 18.6 | 14.6 | 21.6 |
| Renesas SP Drivers (2) | -3.9 | -4.0 | - | - | - | - | - | - | - | - | - |
| Inventory Buildup (4) | -2.6 | -1.7 | -1.7 | -1.4 | -0.4 | -2.3 | -2.3 | +2.1 | +2.3 | +2.0 | +1.2 |
| Operating Income (Non-GAAP) (1)+(2)+(3)+4) | 20.5 | 17.9 | 27.8 | 23.0 | 32.0 | 28.4 | 22.7 | 17.8 | 20.9 | 16.6 | 22.8 |
| R\&D (Renesas SP Drivers) | 1.8 | 1.9 | - | - | - | - | - | - | - | - | - |
| SG\&A (Renesas SP Drivers) | 0.3 | 0.5 | - | - | - | - | - | - | - | - | - |

*1 Renesas SP Drivers: Sales and operating income (loss) of the former Renesas SP Drivers, which was transterred on October 1, 2014
*1 Non-GAAP Basis: Results excluding non-recurring and certain other items. Non-GAAP basis excludes the impact of sales and profitloss of Renesas SP Drivers, impact of profit/loss of LTE modem business and profit/loss from
inventory buildup until the end of FY2016 ended December 2016. Starting from FY2017 ending December 2017, Non-GAAP definition was revised to exclude amortization of goodwill, amortization of purchased intangible assets, costs related to the Intersil acquisition, stock-based compensation cost and costs related to the offering. (Reference: The impact of inventory buildup in FY2017 Q2 was 0 yen in operating income.)
*3 Inventory Buildup: Amount of income (loss) from inventory buildup of the EOL products resulting from realignment of the factories

## REVISED GAAP/NON-GAAP RECONCILIATION (FROM FY17/12)

| (B Yen) | FY16/12 |  |  | FY17/12 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q1 | Q2 | Q3 (Forecast) |
| Net Sales | 152.0 | 152.6 | 166.4 | 177.6 | 198.1 | 195.2 |
| Gross Profit (GAAP) | 65.1 | 62.9 | 74.7 | 80.8 | 90.5 | 88.8 |
| Inventory Buildup ${ }^{1}$ | +2.3 | +2.0 | +1.2 | - | - | - |
| Stock-Based Compensation (COGS) | - | - | - | +0 | +0 | +0 |
| Gross Profit (Non-GAAP ${ }^{+2}$ ) | 67.4 | 64.9 | 75.9 | 80.8 | 90.5 | 88.8 |
| Non-GAAP Gross Margin (\%) | 44.3\% | 42.5\% | 45.6\% | 45.5\% | 45.7\% | 45.5\% |
| Operating Income (GAAP) | 18.6 | 14.6 | 21.6 | 25.5 | 18.8 | 20.7 |
| Inventory Buildup | +2.3 | +2.0 | +1.2 | - | - | - |
| Stock-Based Compensation (COGS) | - | - | - | +0 | +0 | +0 |
| Amortization of Goodwill (SG\&A) | - | - | - | +2.9 | +8.7 | +8.8 |
| Costs Related to the Acquisition of Intersil (SG\&A) | - | - | - | +0.5 | +0.4 | +0.1 |
| Costs Related to the Acquisition of Intersil (R\&D) | - | - | - | - | - | +0.1 |
| Amortization of Purchased Intangible Assets (SG\&A) | - | - | - | +0.1 | +0.3 | +0.2 |
| Stock-Based Compensation (R\&D) | - | - | - | +0 | +0.3 | +0.1 |
| Stock-Based Compensation (SG\&A) | - | - | - | +0.1 | +0.4 | +0.5 |
| Costs Related to the Offering (SG\&A) | - | - | - | - | +0.2 | - |
| Operating Income (Non-GAAP) | 20.9 | 16.6 | 22.8 | 29.1 | 29.0 | 30.5 |
| Non-GAAP Operating Margin (\%) | 13.7\% | 10.8\% | 13.7\% | 16.4\% | 14.6\% | 15.6\% |

1 Inventory Buildup: Amount of income (loss) from inventory buildup of the EOL products resulting from realignment of the factories
*1 Non-GAAP Basis: Results excluding non-recurring and certain other items. Non-GAAP basis excludes the impact of sales and profit/loss of Renesas SP Drivers, impact of profit/loss of LTE modem business and profit/loss from AP costs related to the Intersil acquisition, stock-based compensation cost and costs related to the offering. (Reference: The impact of inventory buildup in FY2017 was 0 yen in operating income.)

## FY17/12 Q2 FINANCIAL SNAPSHOT

| (B yen) | CY16 |  | CY17 (FY17/12) |  |  |  |  |  | $\begin{gathered} \text { 1H } \\ \text { Actual } \end{gathered}$ | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Apr-Jun | $\begin{gathered} \text { 1H } \\ \text { (Jan-Jun) } \end{gathered}$ | Jan-Mar (Q1) | Apr-Jun (Q2) Forecast | Apr-Jun (Q2) Actual | YoY | QoQ | Change from May 12 FCT |  |  |
| Net Sales | 152.0 | 319.8 | 177.6 | 192.1 | 198.1 | +30.4\% | +11.5\% | +3.2\% | 375.8 | +17.5\% |
| Semi Sales | 147.5 | 310.7 | 172.6 | 188.7 | 194.3 | +31.7\% | +12.6\% | +3.0\% | 366.9 | +18.1\% |
| Gross Margin | 42.8\% | 41.8\% | 45.5\% | 43.9\% | 45.7\% | +2.9pts | +0.2pts | +1.8pts | 45.6\% | +3.8pts |
| Operating Income (Margin) | $\begin{array}{r} 18.6 \\ (12.2 \%) \end{array}$ | $\begin{array}{r} 34.3 \\ (10.7 \%) \end{array}$ | $\begin{array}{r} 25.5 \\ (14.3 \%) \end{array}$ | $\begin{array}{r} 13.0 \\ (6.8 \%) \end{array}$ | $\begin{array}{r} 18.8 \\ (9.5 \%) \end{array}$ | $\begin{array}{r} +0.2 \\ (-2.7 \text { pts }) \end{array}$ | $\begin{array}{r} -6.7 \\ (-4.9 p t s) \end{array}$ | $\begin{array}{r} +5.8 \\ (+2.7 \mathrm{pts}) \end{array}$ | $\begin{array}{r} 44.3 \\ (11.8 \%) \end{array}$ | $\begin{array}{r} +10.0 \\ (+1.1 \mathrm{pts}) \end{array}$ |
| Net Income Attributable to Shareholders of Parent Company | 10.0 | 20.3 | 20.0 | 20.0 | 27.1 | +17.1 | +7.1 | +7.0 | 47.0 | +26.8 |
| EBITDA* ${ }^{1}$ | 33.1 | 64.3 | 45.6 | 40.0 | 46.0 | +12.9 | +0.4 | +6.0 | 91.6 | +27.3 |
| 1 US\$= | 111 yen | 115 yen | 114 yen | 108 yen | 111 yen |  | $\begin{array}{r} 3 \text { yen } \\ \text { appreciation } \end{array}$ | $\begin{array}{r} 3 \text { yen } \\ \text { depreciation } \end{array}$ | 112 yen | $\begin{array}{r} 2 \text { yen } \\ \text { appreciation } \\ \hline \end{array}$ |
| 1 Euro= | 124 yen | 127 yen | 121 yen | 115 yen | 122 yen | $\begin{array}{r} 2 \text { yen } \\ \text { appreciation } \end{array}$ | $\begin{array}{r} 1 \text { yen } \\ \text { depreciation } \end{array}$ | $\begin{array}{r} 7 \text { yen } \\ \text { depreciation } \end{array}$ | 122 yen | $\begin{array}{r} 5 \text { yen } \\ \text { appreciation } \end{array}$ |

[^2]
## BALANCE SHEETS

| (BYen) | $\begin{aligned} & \text { As of Jun. 30, } \\ & 2016 \end{aligned}$ | $\begin{gathered} \text { As of Sep. 30, } \\ 2016 \end{gathered}$ | $\begin{gathered} \text { As of Dec. 31, } \\ 2016 \end{gathered}$ | $\begin{aligned} & \text { As of Mar. 31, } \\ & 2017 \end{aligned}$ | $\begin{aligned} & \text { As of Jun. 30, } \\ & 2017 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets | 823.2 | 758.2 | 823.1 | 966.8 | 994.2 |
| Cash and Cash Equivalents ${ }^{{ }^{1}}$ | 397.3 | 326.2 | 354.3 | 101.0 | 126.6 |
| Inventories | 97.0 | 92.1 | 97.3 | 106.4 | 109.0 |
| Liabilities | 447.7 | 376.2 | 400.7 | 534.0 | 531.7 |
| Interest-Bearing Debt ${ }^{2}$ | 237.9 | 157.9 | 157.3 | 252.7 | 249.8 |
| Shareholders' Equity ${ }^{* 3}$ | 374.1 | 383.5 | 408.3 | 428.2 | 455.3 |
| Net Assets | 375.5 | 382.0 | 422.4 | 432.8 | 462.5 |
| D/E Ratio (Gross) ${ }^{* 4}$ | 0.64 | 0.42 | 0.37 | 0.59 | 0.54 |
| D/E Ratio (Net) ${ }^{\text {+5 }}$ | -0.43 | -0.44 | -0.47 | 0.35 | 0.27 |
| Equity Ratio | 45.4\% | 50.1\% | 51.0\% | 44.5\% | 46.2\% |

1. "Cash and Cash Equivalents": Sum of cash and deposits, and short-term investment securities minus the Time deposits with maturities of more than three months, and Securities with maturities of more than three months 2. "Interest-Bearing Debt": Short-term borrowings, Current portion of long-term borrowings, Lease obligations, Long-term borrowings
2. "Equity": Shareholders' Equity, Other Comprehensive Income 4. "D/E Ratio (Gross)": Interest-Bearing Debt / Equity 5. "D/E Ratio (Net)": (Interest-Bearing Debt - Cash and Cash Equivalents) / Equity

## EBITDA** ${ }^{* 1}$ AND CASH FLOWS

<EBITDA (B yen)>



## FY17/12 Q3 FINANCIAL FORECASTS

| (B yen) | CY16 |  |  | CY17 (FY17/12) |  |  | 9 months <br> Forecast <br> (Jan-Sep) | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July-Sep | 9 months (Jan-Sep) | $\begin{gathered} \text { Q2 } \\ \text { (Apr-Jun) } \end{gathered}$ | Q3 Forecast (July-Sep) | YoY | QoQ |  |  |
| Net Sales | 152.6 | 472.4 | 198.1 | 195.2 | +27.9\% | -1.5\% | 571.0 | +20.9\% |
| Semiconductor Sales | 148.3 | 459.0 | 194.3 | 191.9 | +29.4\% | -1.2\% | 558.8 | +21.7\% |
| Gross Margin | 41.2\% | 41.6\% | 45.7\% | 45.5\% | +4.2pts | -0.2pts | 45.5\% | +3.9pts |
| Operating Income (Margin) | $\begin{array}{r} 14.6 \\ (9.5 \%) \end{array}$ | $\begin{array}{r} 48.8 \\ (10.3 \%) \end{array}$ | $\begin{array}{r} 18.8 \\ (9.5 \%) \end{array}$ | $\begin{array}{r} 20.7 \\ (10.6 \%) \end{array}$ | $\begin{array}{r} +6.2 \\ (+1.1 \mathrm{pts}) \end{array}$ | $\begin{array}{r} +2.0 \\ (+1.1 \mathrm{pts}) \end{array}$ | $\begin{array}{r} 65.0 \\ (11.4 \%) \end{array}$ | $\begin{array}{r} +16.2 \\ (+1.0 \mathrm{pts}) \end{array}$ |
| Net Income Attributable to Shareholders of Parent Company | 9.4 | 29.7 | 27.1 | 16.0 | +6.5 | -11.1 | 63.0 | +33.3 |
| EBITDA*1 | 29.5 | 93.8 | 46.0 | 48.8 | +19.3 | +2.8 | 140.4 | +46.6 |
| 1 US\$= | 104 yen | 111 yen | 111 yen | 110 yen | 6 yen depreciation | 1 yen appreciation | 112 yen | 1 yen depreciation |
| 1 Euro= | 116 yen | 123 yen | 122 yen | 125 yen | 9 yen depreciation | 3 yen depreciation | 123 yen | - |

*1 EBITDA: Operating income + Depreciation and amortization + Amortization of long-term prepaid expenses + Amortization of goodwill

## BIG IDEAS FOR EVERY SPACE

## (FORWARD-LOOKING STATEMENTS)

The statements in this presentation with respect to the plans, strategies and forecasts of Renesas Electronics and its consolidated subsidiaries (collectively "we") are forward-looking statements involving risks and uncertainties. Such forward-looking statements do not represent any guarantee by management of future performance. In many cases, but not all, we use such words as "aim," "anticipate," "believe," "continue," "endeavor," "estimate," "expect," "initiative," "intend," "may," "plan," "potential," "probability," "project," "risk," "seek," "should," "strive," "target," "will" and similar expressions to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements discuss future expectations, identify strategies, contain projections of our results of operations or financial condition, or state other forward-looking information based on our current expectations, assumptions, estimates and projections about our business and industry, our future business strategies and the environment in which we will operate in the future. Known and unknown risks, uncertainties and other factors could cause our actual results, performance or achievements to differ materially from those contained or implied in any forward-looking statement, including, but not limited to: general economic conditions in our markets, which are primarily Japan, North America, Asia and Europe; demand for, and competitive pricing pressure on, our products and services in the marketplace; our ability to continue to win acceptance of its products and services in these highly competitive markets; and movements in currency exchange rates, particularly the rate between the yen and the U.S. dollar. Among other factors, a worsening of the world economy, a worsening of financial conditions in the world markets, and a deterioration in the domestic and overseas stock markets, would cause actual results to differ from the projected results forecast.

This presentation is based on the economic, regulatory, market and other conditions as in effect on the date hereof. It should be understood that subsequent developments may affect the information contained in this presentation, which neither we nor our advisors or representatives are under an obligation to update, revise or affirm.


[^0]:    ${ }^{1} 1$ Non-GAAP Basis: Results excluding non-recurring and certain other items. Non-GAAP basis excludes the impact of sales and profit/loss of Renesas SP Drivers, impact of profit/loss of LTE modem business and profit/loss from inventory buildup until the end of FY2016 ended December 2016. Starting from FY2017 ending December 2017, Non-GAAP definition was revised to exclude amortization of goodwill, amortization of purchased intangible assets, costs related to the Intersil acquisition, stock-based compensation cost and costs related to the offering. (Reference: The impact of inventory buildup in FY2017 Q2 was 0 yen in operating income.) *2 EBITDA: Operating income + Depreciation and amortization + Amortization of long-term prepaid expenses

[^1]:    *1 Pro-forma basis: Renesas Net Sales including Intersil's historical revenue prior to the close of the acquisition

[^2]:    *1 EBITDA: Operating income + Depreciation and amortization + Amortization of long-term prepaid expenses + Amortization of goodwill

