

# FY14/3 Q1 Financial Results

**Renesas Electronics Corporation** 

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- Tetsuya Tsurumaru, Representative Director, President and COO



# I. FY14/3 Q1 Financial ResultsII.FY14/3 Q2 Financial Forecasts

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## **Executive Summary**

#### I. FY14/3 Q1 Financial Results

- Semiconductor sales were 189.6 B yen, an increase by 9.0% QoQ, mainly due to increased sales of automotive and mid/small sized display driver ICs, and favorable exchange rate.
- Further reforms are required to ensure constant positive results, although the effects of the structural reforms are being materialized, as evidenced by the operating income for the two consecutive quarters.

#### II. FY14/3 Q2 Financial Forecasts

- Semiconductor sales is expected to be 200.4 B yen, an increase by 5.7% QoQ in line with the seasonal cycle.
- Operating income of 4.2 B yen is expected, a decrease of 5.6 B yen QoQ mainly due to the reduction of inventories and seasonal cost increase at the end of first half.
- Net loss of 36.0 B yen is expected mainly due to special losses related to early retirement program and structural reforms of business and production



## I. FY14/3 Q1 Financial Results

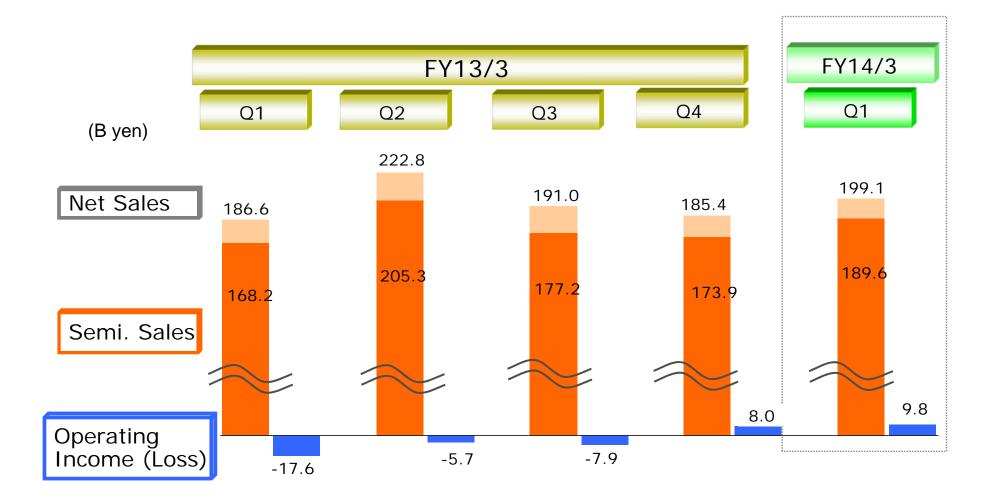
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## FY14/3 Q1 Financial Snapshot

(B yen)	FY13/3				
	Q1	Q4			
Net Sales	186.6	185.4			
Semiconductor Sales	168.2	173.9			
Operating Income (Loss)	-17.6	8.0			
Ordinary Income (Loss)	-17.6	8.7			
Net Income (Loss)	-20.8	-5.9			
1 US\$ <b>=</b>	81 yen	89 yen			
1 Euro <b>=</b>	106 yen	118 yen			

FY14/3							
Q1	YoY (%)	QoQ (%)					
199.1	12.4 (+6.7%)	13.7 (+7.4%)					
189.6	21.4 (+12.7%)	15.7 (+9.0%)					
9.8	+27.4	+1.8					
8.5	+26.1	-0.1					
-4.0	+16.8	+1.9					
98 yen	17 yen weak	9 yen weak					
127 yen	21 yen weak	9 yen weak					

## **Quarterly Financial Results**



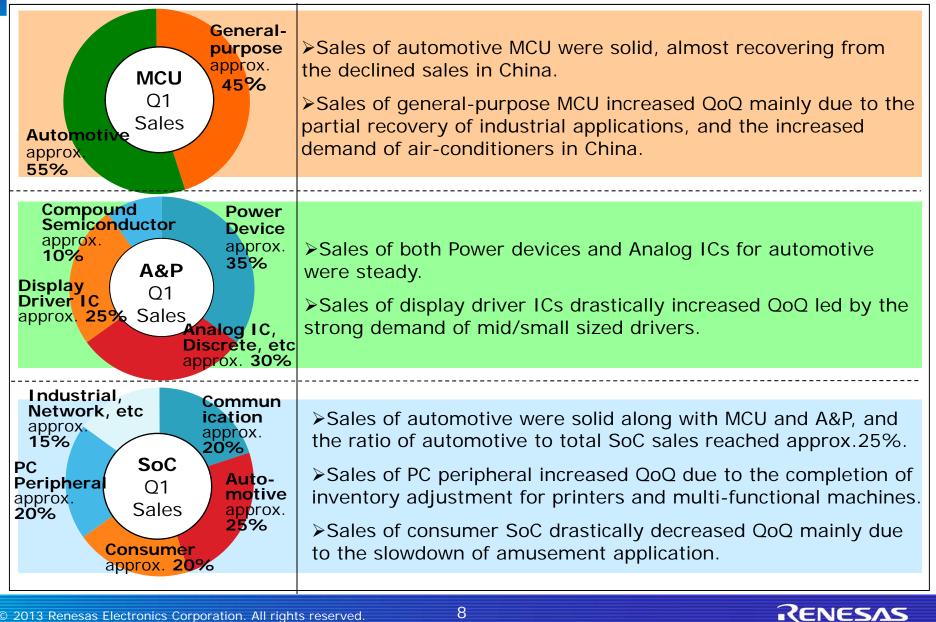


#### FY14/3 Q1 Semiconductor Sales by Product Categories (1)

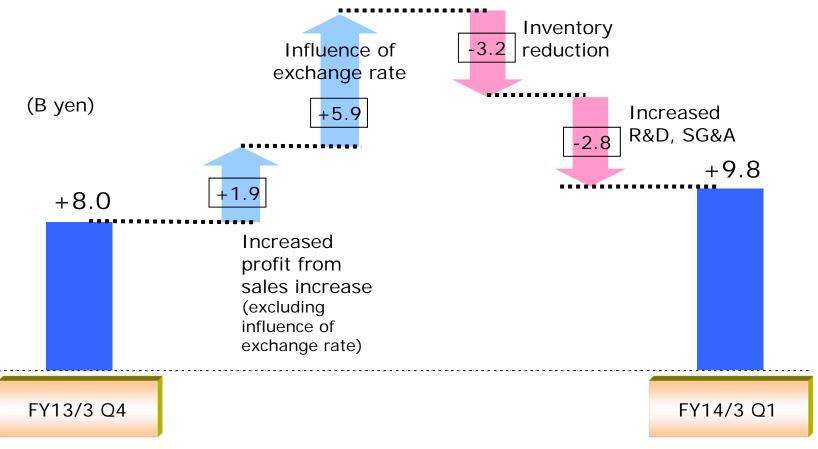
	FY13/3			FY14/3			
(B yen)	Q1	Q4		Q1	YoY	QoQ	
Semiconductor Sales (Total)	168.2	173.9		189.6	+21.4 (+12.7%)	+ 15.7 (+9.0%)	
MCU	75.4	77.6		85.6	+ 10.2 (+13.5%)	+8.0 (+10.3%)	
Analog & Power	54.7	54.6		65.3	+ 10.6 (+19.3%)	+ 10.7 (+19.6%)	
SoC	34.4	39.1		36.8	+2.5 (+7.2%)	-2.2 (-5.7%)	
Other Semiconductors	3.7	2.7		1.8	-1.9 (-50.8%)	-0.8 (-31.2%)	

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#### FY14/3 Q1 Semiconductor Sales by Product Categories (2)

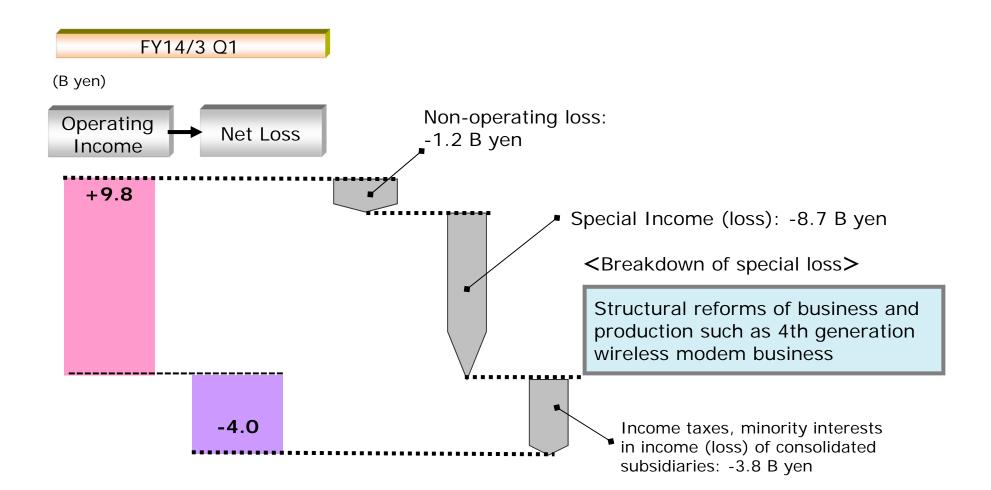


## FY14/3 Q1 Operating Income (Loss) QoQ



\*SG&A: Selling, general and administrative expenses

#### FY14/3 Q1 Net Income (Loss)



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### FY14/3 Q1 Balance Sheets

(B yen)	As of Mar.31, 2013	As of Jun.30, 2013
Total Assets	669.1	668.4
Cash and Cash Equivalents	77.7	95.8
Inventories	151.3	143.7
Liabilities	591.2	588.1
Interest-Bearing Debt	306.4	299.4
Shareholders' Equity	75.8	71.9
Net Assets	77.9	80.3
D/E Ratio (Gross)	4.59	4.41
D/E Ratio (Net)	3.43	3.00
Equity Ratio	10.0%	10.2 <b>%</b>

Note)

1. "Cash and Cash Equivalents": Sum of cash and deposits, and short-term investment securities minus the Time deposits with maturities of more than three months

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2. "Interest-bearing debt": Short-term borrowings, Current portion of long-term borrowings, Lease obligations, Long-term borrowings

3. "Equity": Shareholders' equity, Other Comprehensive Income

4. "D/E ratio (gross)": Interest-bearing debt / Equity



#### FY14/3 Q1 Cash Flows

		FY14/3			
(B yen)	Q1	Q2	Q3	Q4	Q1
Cash Flows from Operating Activities	-18.1	4.6	-47.5	6.9	28.4
Cash Flows from Investing Activities	-10.7	-9.8	-6.1	-16.6	-2.5
Free Cash Flows	-28.7	-5.2	-53.6	-9.7	25.9

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## II. FY14/3 Q2 Financial Forecasts







#### Change in Disclosure Method for Financial Forecasts

<Before Change>

	Net sales	Operating income (loss)	Ordinary income (loss)	Net income (loss)	Net income (loss) per share
Q2 (and Half-year)					
Full-year					

<After Change>

	Net sales	Operating income (loss)	Ordinary income (loss)	Net income (loss)	Net income (loss) per share
Q2					

<Reason of Change>

It is difficult to forecast reliable full-year financial results due to the characteristics of semiconductor market in which business environment drastically fluctuates in a short period. Therefore, from this quarter onward, Renesas will announce financial forecasts on a quarterly basis, as is the case with many semiconductor companies worldwide.

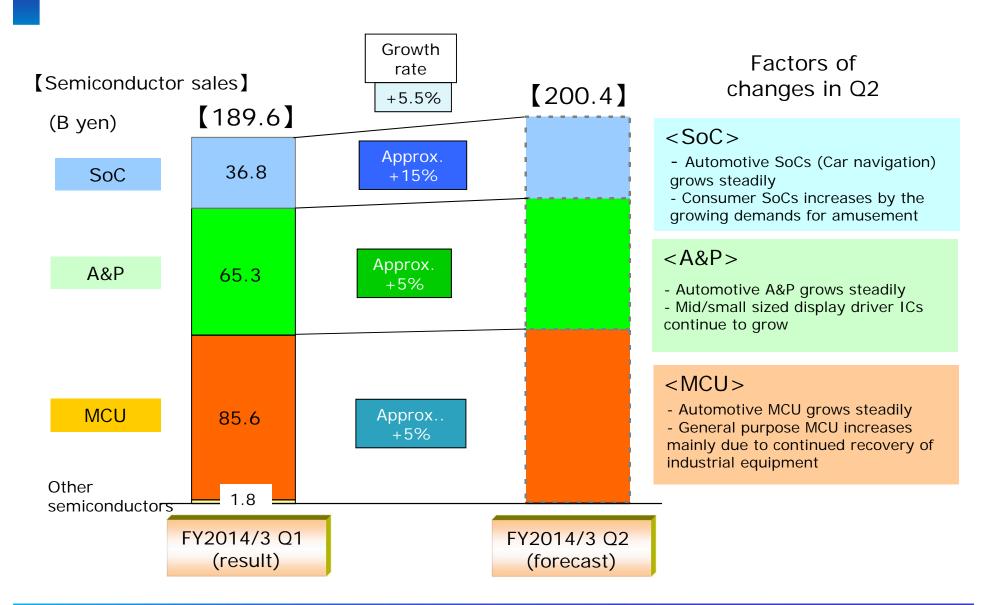


#### FY14/3 Q2 Consolidated Financial Forecasts

(B yen)	FY2013/3	FY2014/3							
	Q2	Q1	Q2	YoY	QoQ	1H			
Net Sales	222.8	199.1	208.9	-13.9	+9.8	408.0			
Semiconductor Sales	205.3	189.6	200.4	-4.9	+10.8	390.0			
Operating Income (Loss)	-5.7	9.8	4.2	+9.9	-5.6	14.0			
Ordinary Income (Loss)	-6.8	8.5	0	+6.8	-8.5	8.5			
Net Income (Loss)	-94.3	-4.0	-36.0	+58.3	-32.0	-40.0			
1US\$=	79 yen	98 yen	98 yen	19 yen weak	0	98 yen			
1 Euro=	98 yen	127 yen	129 yen	31 yen weak	2 yen weak	128 yen			

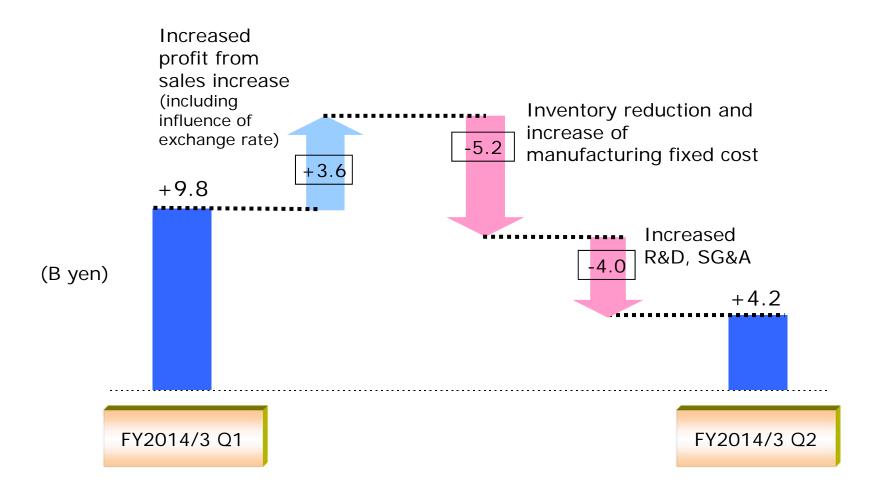


#### FY14/3 Q2 Semiconductors Sales Forecast (QoQ)





#### FY14/3 Operating Income (Loss) of Q2 Forecast

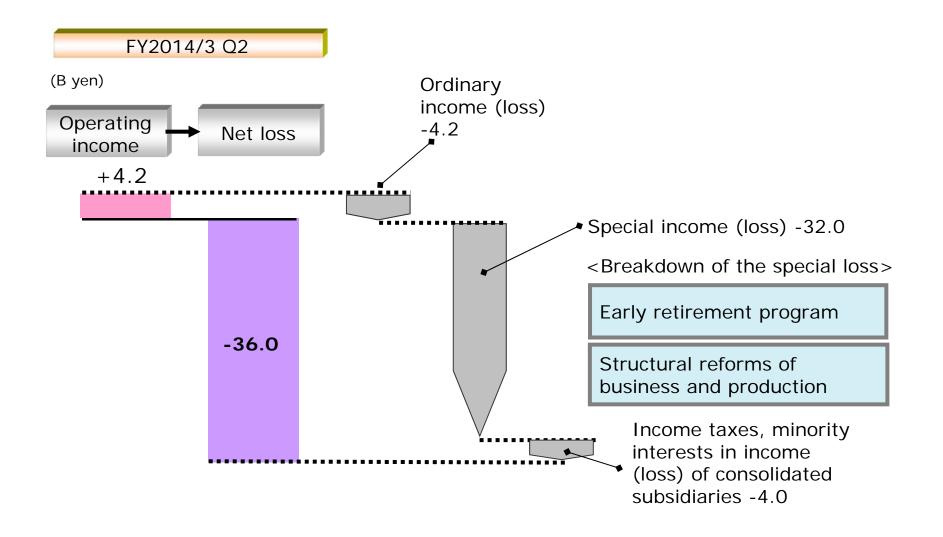


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\*SG&A: Selling, general and administrative expenses



#### FY14/3 Q2 Net Income (Loss) Forecast





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