

FY10/3 Q2 Financial Results

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October 28, 2009

NEC Electronics Corporation

http://www.necel.com/ir/en/

Executive Summary



I. FY10/3 Q2 Financial Results

- Regained positive free cash
- Semiconductor sales were higher than estimated
- Operating loss improved but were still worse than the company's expectation due to the decrease in the production at the 300mm wafer line

II. FY10/3 Forecasts

- Lowered second-half and full-year forecasts
- Additional measures to realign manufacturing lines (Assembly and test facility at Fukuoka, 5-inch wafer line at NEC Semiconductors Kansai's Shiga facility)



I. FY10/3 Q2 Financial Results

II. FY10/3 Forecasts

Financial Snapshot



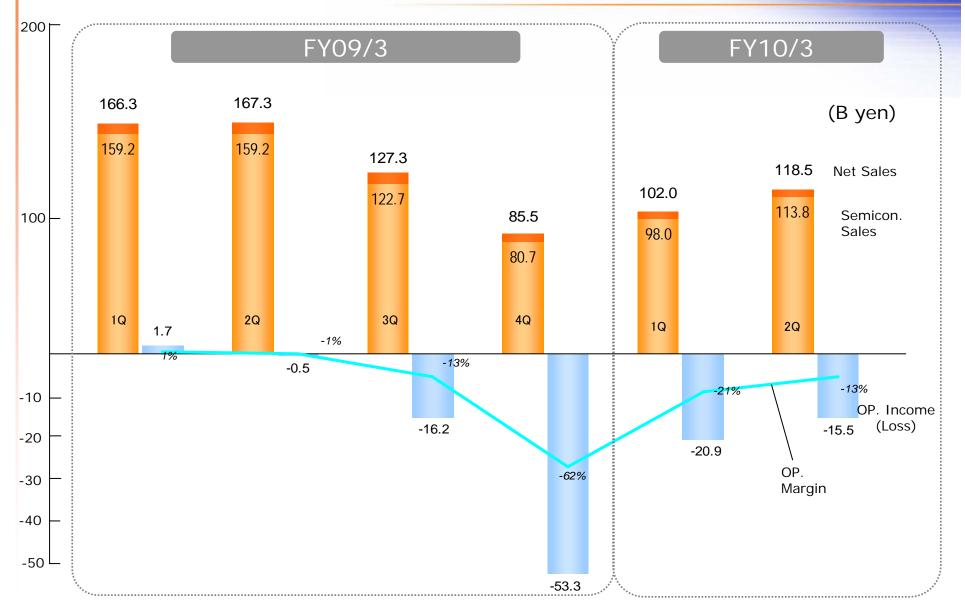
	FY10/3						
(B Yen)	Q1, 6/30	Q2, 9/30	1H, 9/30				
	Actual	Actual	Actual	YoY	НоН		
Net Sales	102.0	118.5	220.5	-113.1	+7.6		
Semiconductor Sales	98.0	113.8	211.8	-106.5	+8.4		
Operating Income (Loss)	-20.9	-15.5	-36.4	-37.6	+33.2		
Income (Loss) Before Income Taxes	-20.8	-16.7	-37.5	-37.5	+51.8		
Net Income (Loss)	-20.7	-17.4	-38.1	-36.2	+42.6		
				'			
1US\$=	98 yen	95 yen	97 yen	8 yen strong	1 yen weak		
1Euro=	130 yen	135 yen	132 yen	31 yen strong	3 yen weak		

Note 1: NEC Electronics' consolidated information is in accordance with U.S.GAAP. However, the figure for operating income (loss) shown above represents net sales minus the cost of sales, research and development expenses, and selling, general, and administrative expenses. Note 2: Net loss attributable to NEC Electronics Corp. is computed in the same method as for net income for the year ended march 31, 2009.



Trends in Quarterly Results

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Note: Operating Income (Loss) = Net Sales - COGS - R&D - SG&A

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Achieved Positive Free Cash Flows in Q2

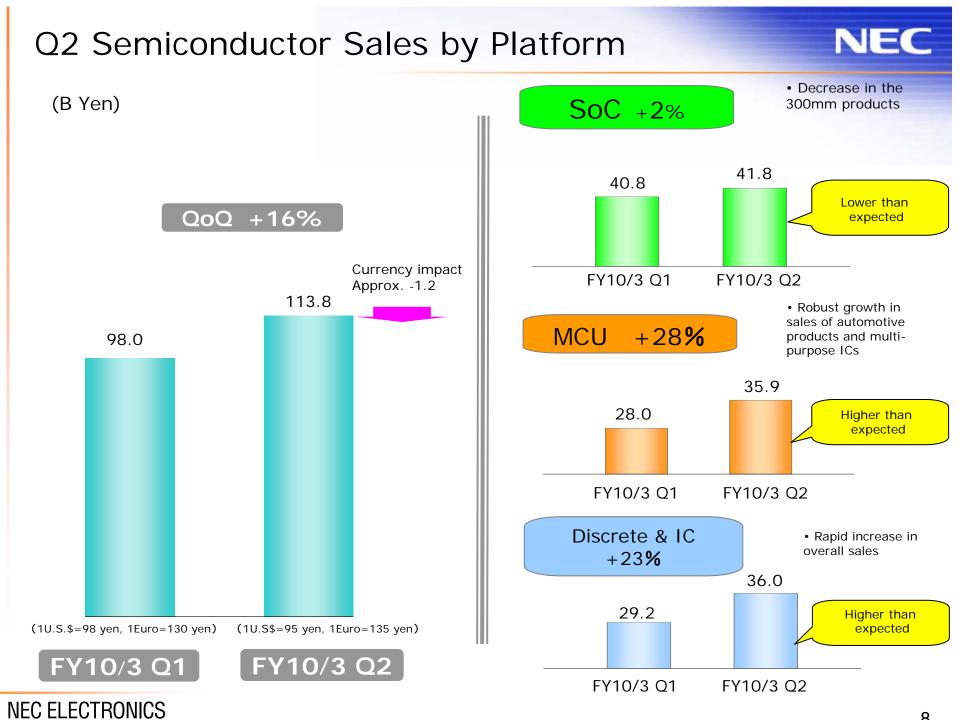
	FY09/3			
(B yen)	1H	Q1	Q2	1H
Cash Flows from Operating Activities	18.8	-24.7	10.7	-14.0
Cash Flows from Investing Activities	-23.4	-17.4	-6.9	-24.2
Free Cash Flows	-4.5	-42.1	3.8	-38.2
Cash Flows from Financial Activities	-2.3	+19.4	+7.2	+26.6

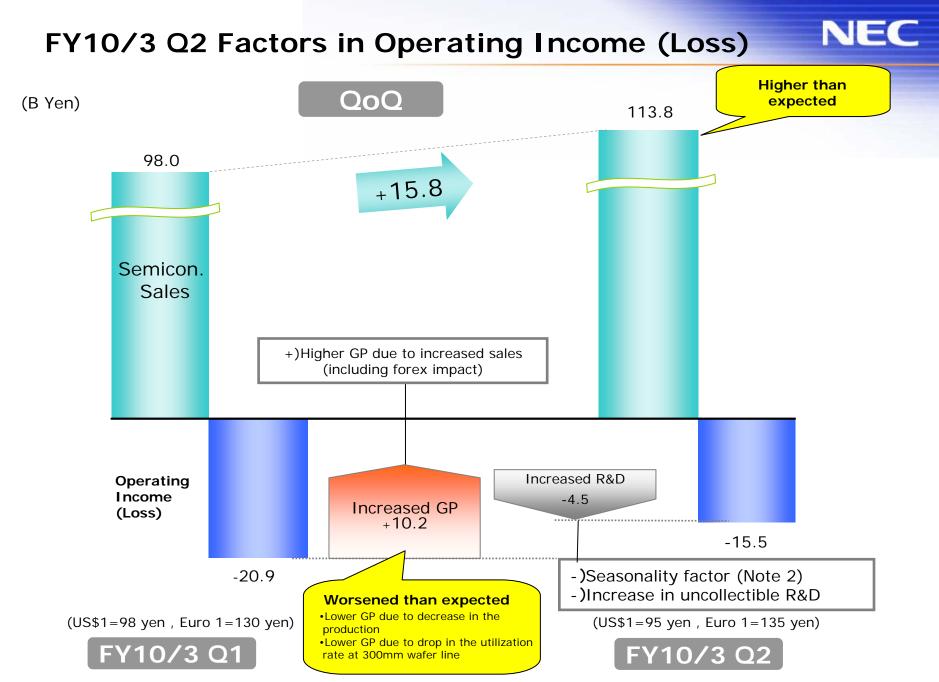
Balance Sheets

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	(B yen)	As of Sep. 30, 2008	As of Jun. 30, 2009	As of Sep. 30, 2009	
	Cash and Cash Equivalents	158.0	79.5	89.5	
	Accounts Receivable	95.3	66.0	67.1	
	Inventories	82.0	58.4	54.5	
	PP&E	257.0	241.7	230.4	
	Other Assets	29.7	26.2	24.1	
Total	Assets	622.0	471.8	465.5	
	Accounts Payable	111.9	72.0	78.6	
	Debt Payable	117.1	136.0	143.7	
	Other Liabilities	162.9	151.4	150.9	
Liabilities		392.0	359.4	373.2	
Shareholders' Equity		224.8	108.3	88.5	
Minority Shareholders' Equity		5.2 4.		3.8	
Liabi	lities and Shareholders' Equity	622.0	471.8	465.5	

D/E Ratio (Gross)	0.52	1.26	1.62
Equity Ratio	36%	23%	19%

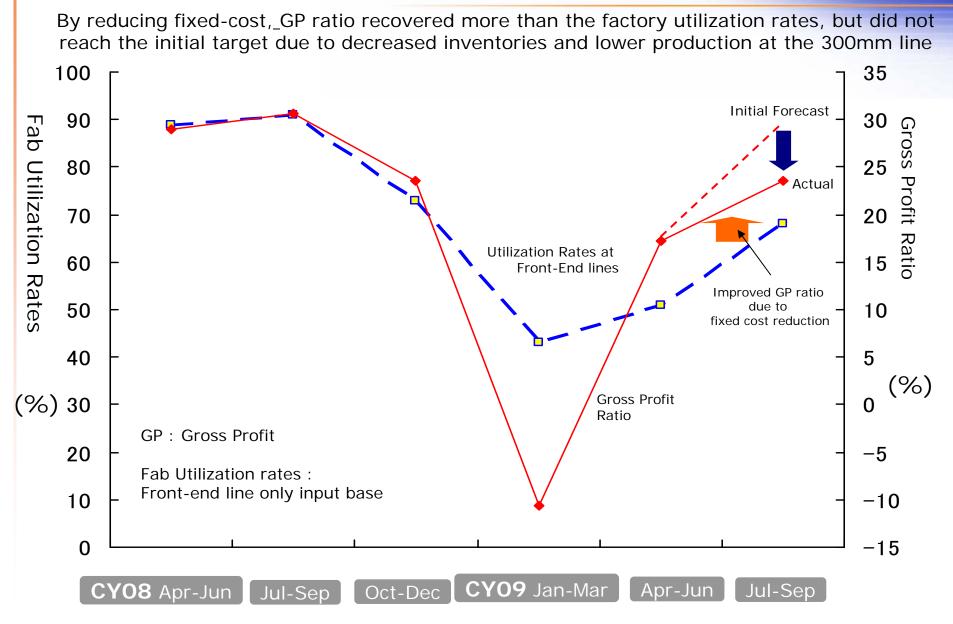




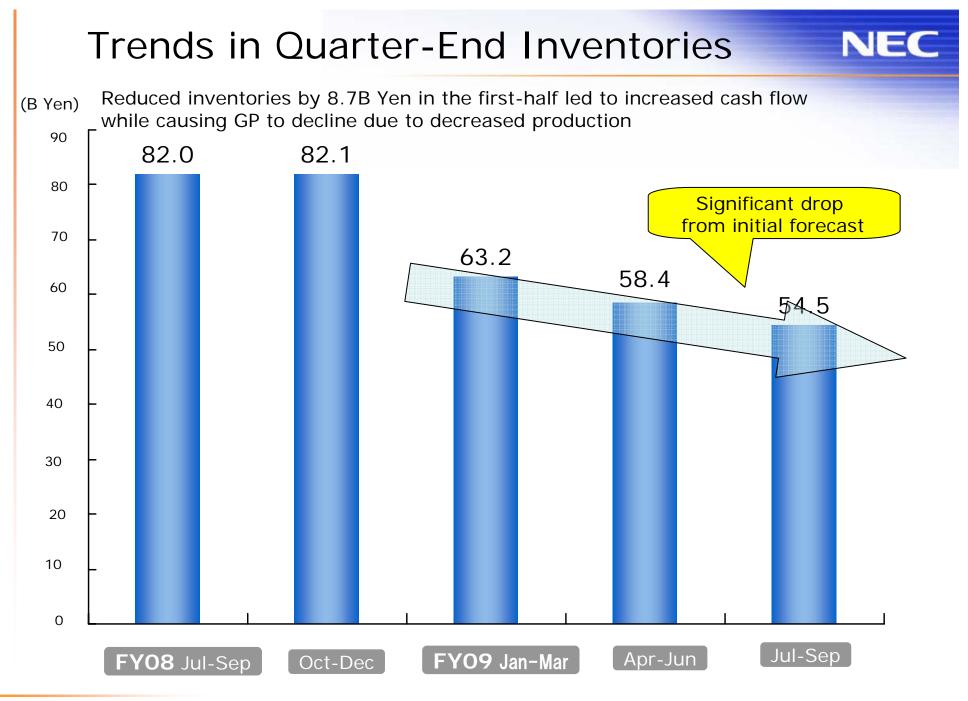
Note 1: GP = gross profit, R&D = research and development, SG&A = selling general & administrative expenses. Note 2: Receipt and inspection of outsourced R&D goods tend to occur at the end of half-year end.

Progress on GP Ratio and Fab Utilization Rates

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Note: manufacturing utilization rates are front-end line only input base.





I. FY10/3 Q2 Financial Results

II. FY10/3 Forecasts

FY10/3 Financial Forecasts

Lowered second-half and full-year FY10/3 forecast

	FY09/3	FY10/3						
(B Yen)		1H		2H		Full Year		
	Actual	Actual	Difference From the initial Forecasts (May 11)	Forecasts as of October 28, 2009	Difference From the initial Forecasts (May 11)	Forecasts as of October 28, 2009	Difference From the initial Forecasts (May 11)	
Net Sales	546.5	220.5	+5.5	Approx. 240.0	Approx. -25.0	460.0	-20.0	
Semiconductor Sales	521.7	211.8	+6.8	Approx. 232.0	Approx. -23.0	445.0	-15.0	
Operating Income (Loss)	-68.4	-36.4	-11.4	Approx. -10.0	Approx. -35.0	-46.5	-46.5	
Income (Loss) Before Income Taxes	-89.3	-37.5	-11.0	Approx. -16.0	Approx. -35.0	-53.5	-46.0	
Net Income (Loss) Attributable to NEC Electronics Corp.	-82.6	-38.1	-11.1	Approx. -17.0	Approx. -35.0	-55.0	-46.0	
Exchange Rates								
1US\$=	101 yen	97 yen	2 yen weak	90 yen	5 yen strong	90 yen	5 yen strong	

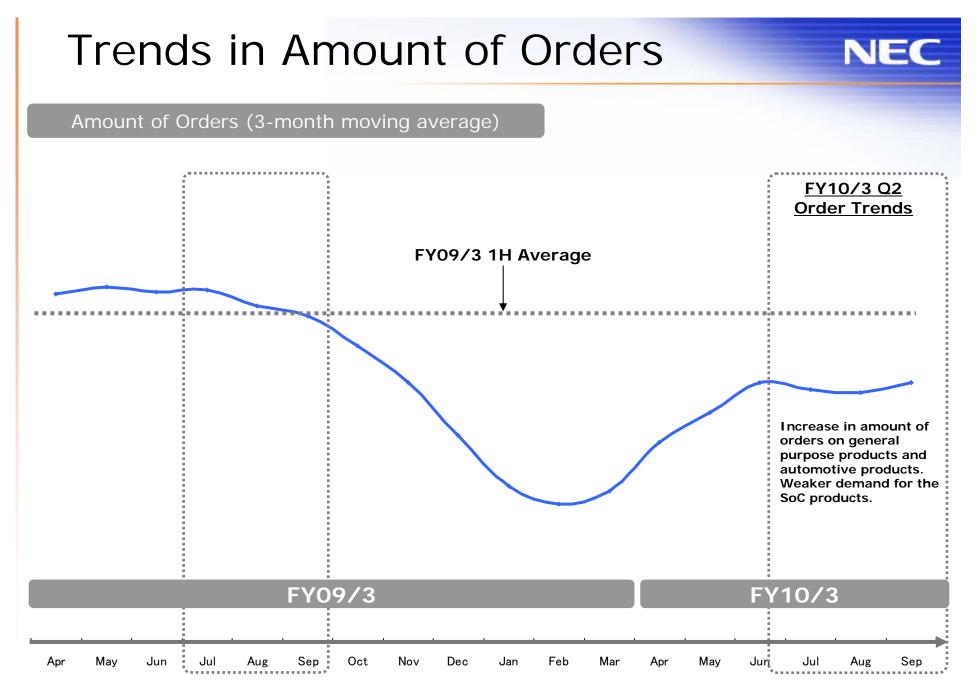
1US\$=	101 yen	97 yen	2 yen weak	90 yen	5 yen strong	90 yen	5 yen strong
1Euro=	146 yen	132 yen	7 yen weak	130 yen	5 yen weak	130 yen	5 yen weak

Note 1: Operating Income (Loss) = Net Sales – COGS – R&D – SG&A.

Note 2: Net loss attributable to NEC Electronics Corp. is computed in the same method as for net income for the year ended March 31, 2009.

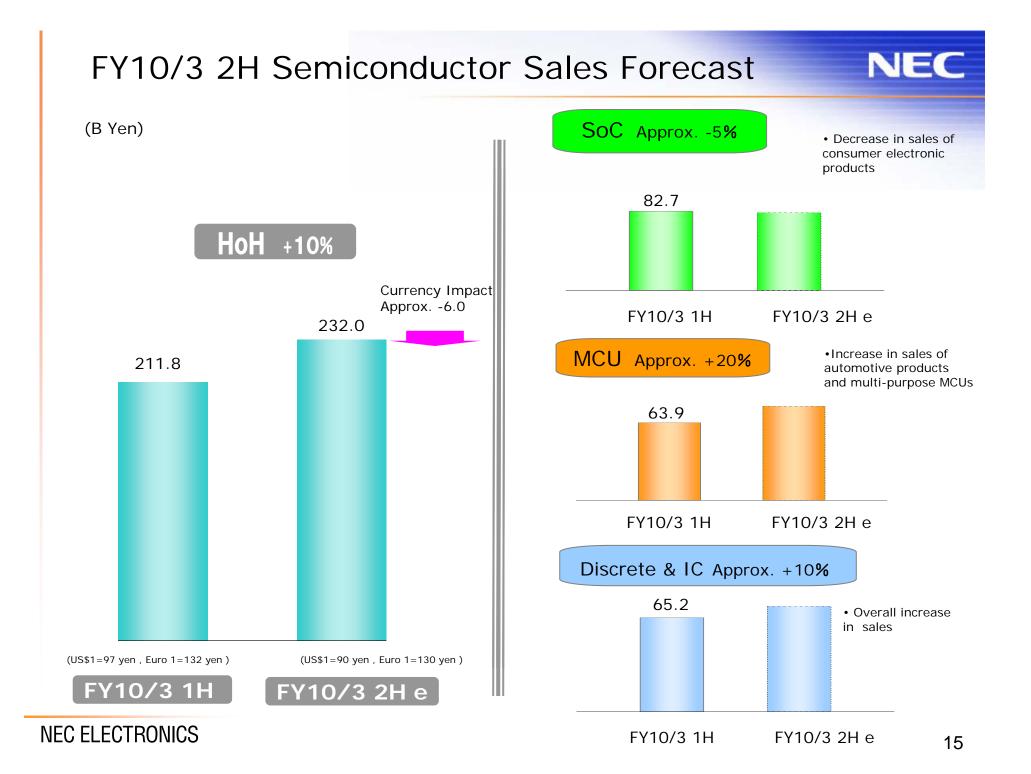
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Note 3: Forecasts as of October 28, 2009.

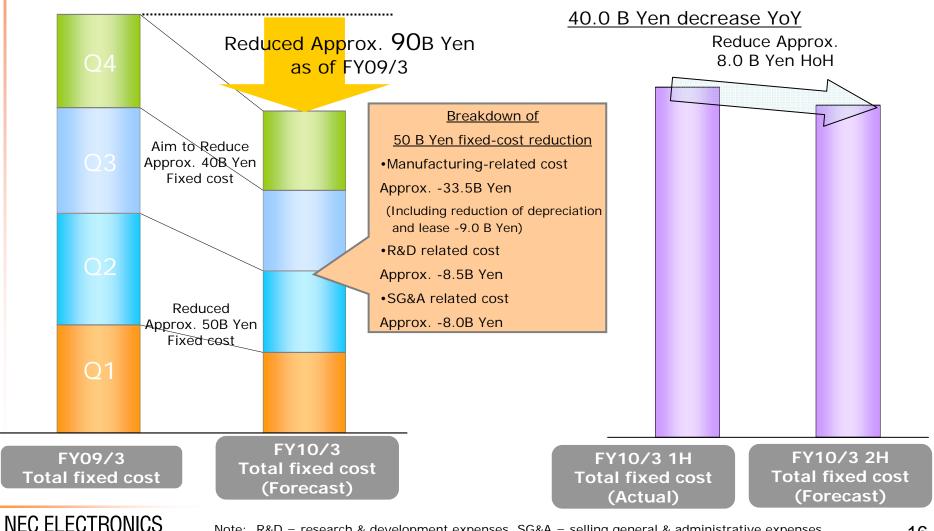


Note: Amount of orders is computed based on the exchange rate of the ordered month .

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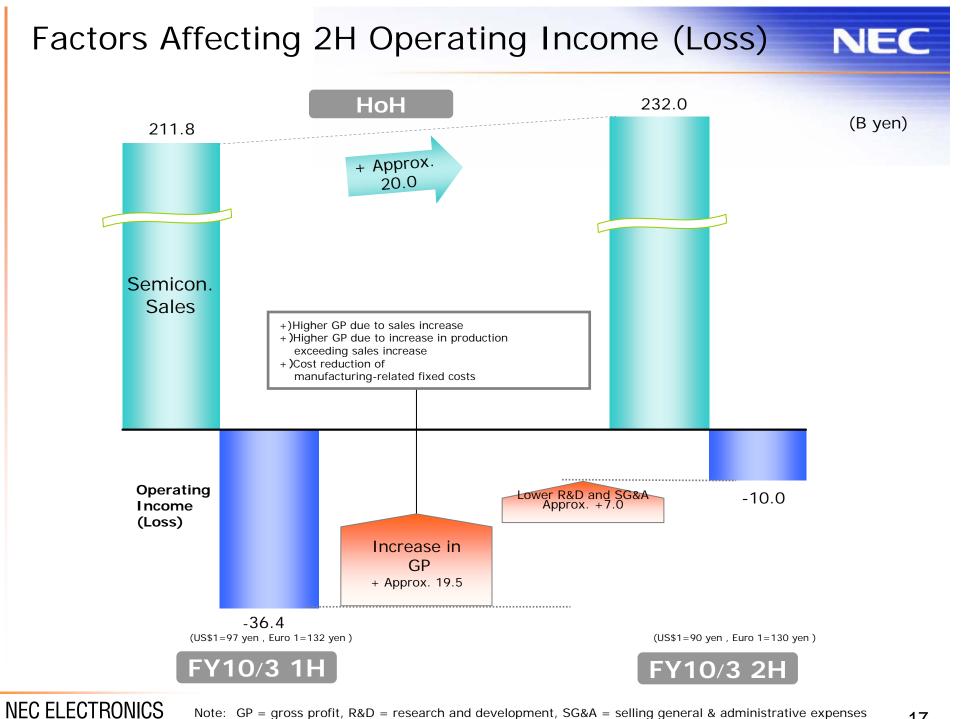


NEC Progress on 90 B Yen Fixed Cost Reduction Reduced Fixed Costs by Approx. 50 B Yen in FY10/3 1H, YoY



Note: R&D = research & development expenses, SG&A = selling general & administrative expenses

Aim to further reduce 8.0 B Yen in 2H, HoH



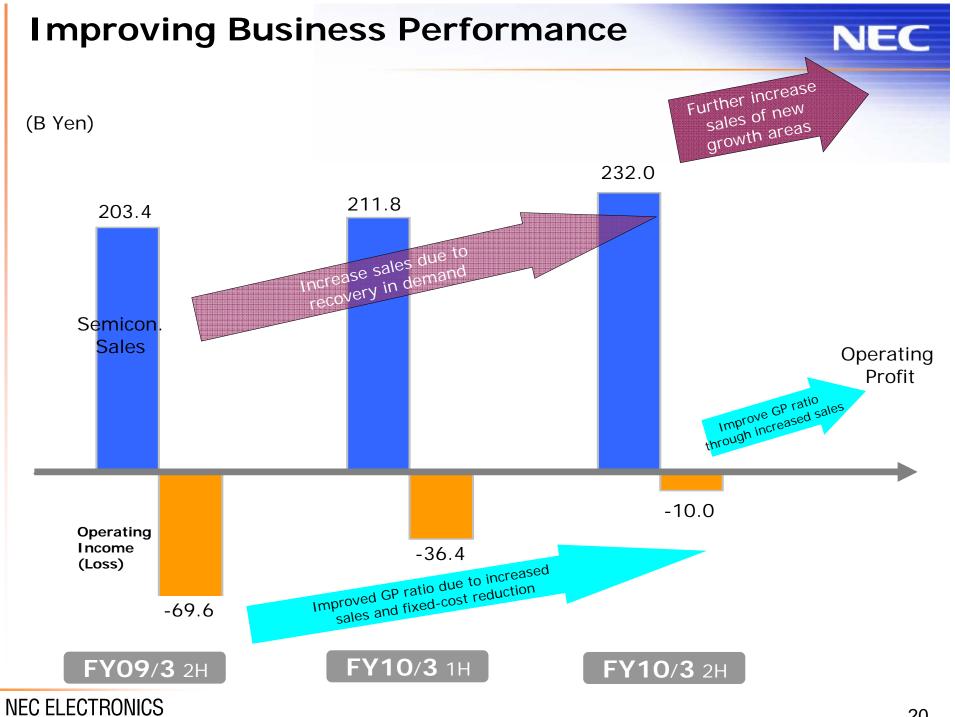
2H Business Highlights

- <u>Continue to attain improvement of free cash flows in 2H</u>
 - Aim to attain profitability through sales increase and downhold of cash flows from investing activities despite the expected increase of inventories,
- Aim to further expand sales
 - Achieve sales increase beyond the forecasts through sales expansion of weakened SoC products
 - Expand sales with MCUs in great demand
- Attain growth of GP ratio through production increase
 - Increase production at 300mm line by early mass production of 40nm products (300mm line is expected to turn around by the end of 2009)
 - Massive production increase of strong MCU and discrete semiconductors and increase of inventories responsive to market expansion
- Pursue fixed-cost reduction
 - Continue to achieve fixed-cost reduction of 90B yen from FY10/3
- Further accelerate structural reforms
 - Complete on-going realignment plan of manufacturing lines
 Closure of 6-inch wafer lines at NEC Semiconductors at Kyushu Yamaguchi and Roseville plant, by March 2010.
 - Announced New realignment plan of manufacturing lines

→Closure of Fukuoka plant (back-end line) by Sep 2011 and consolidate prospective production volume mainly to Oita plant

→Closure of NEC Semiconductors Kansai's 5-inch line by March 2012





Summary

Demand for MCU and general-purpose products continue to show strong growth. Fixed-cost reduction measures are on track.

However, financial forecasts for 2H and full year were lowered, due to stagnant SoC sales from R&D cyclical factors and low utilization rates at fabrication lines for SoC products.

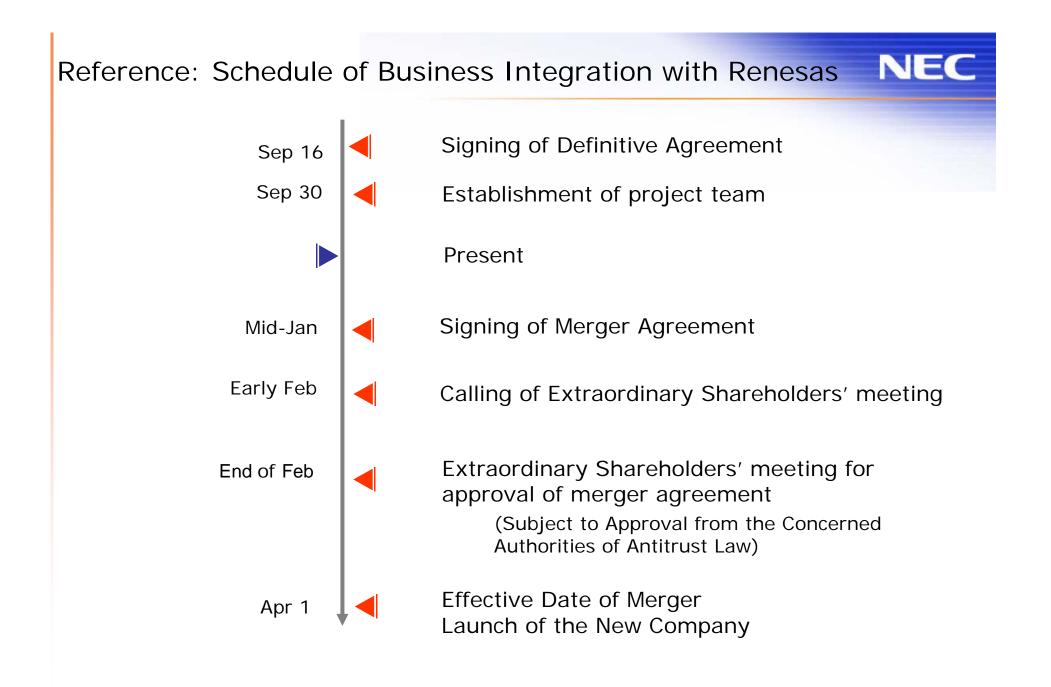
Conduct proactive marketing of Ultimate Low Power™ 40nm products and pursue sales expansion of greenmarket and emerging market in 2H, to improve future business performance

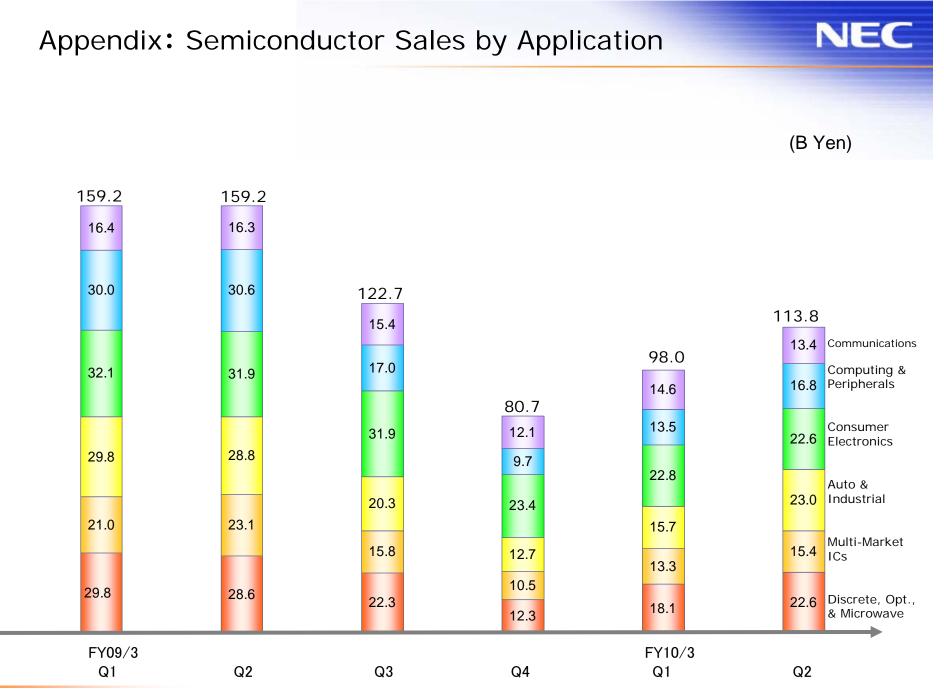




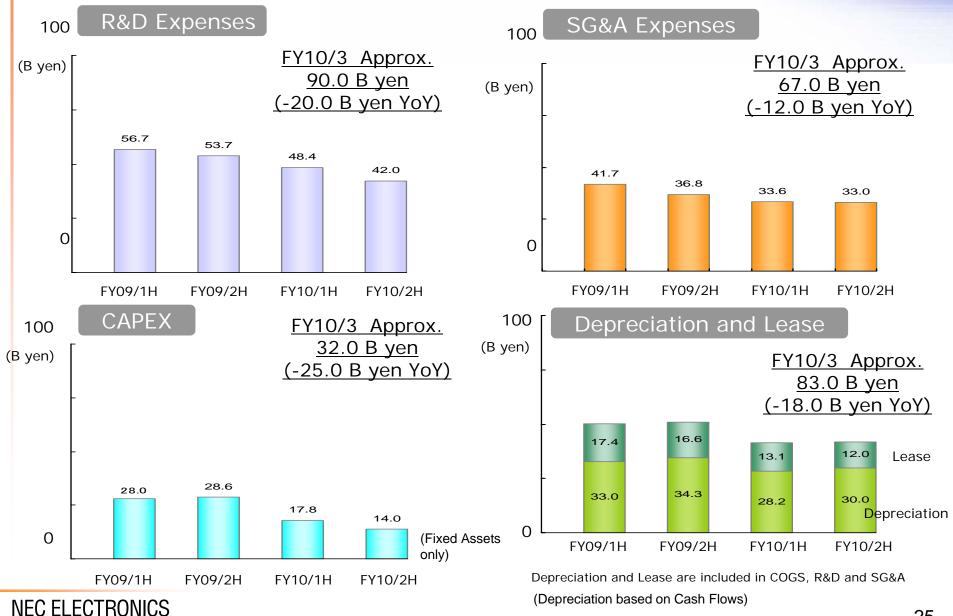
Cautionary Statements

The statements in this presentation with respect to the plans, strategies and forecasts of NEC Electronics and its consolidated subsidiaries (collectively "we") are forward-looking statements involving risks and uncertainties. We caution you in advance that actual results could differ materially from such forward-looking statements due to several factors. The important factors that could cause actual results to differ materially from such statements include, but are not limited to: general economic conditions in our markets, which are primarily Japan, North America, Asia and Europe; demand for, and competitive pricing pressure on, our products and services in the marketplace; our ability to continue to win acceptance of its products and services in these highly competitive markets; and movements in currency exchange rates, particularly the rate between the yen and the U.S. dollar. Among other factors, a worsening of the world economy; a worsening of financial conditions in the world markets, and a deterioration in the domestic and overseas stock markets, would cause actual results to differ from the projected results forecast.





Major Operating Expenses and CAPEX



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